

Dev Ganesan - President and CEO

Dev Ganesan serves as the President & CEO of Intelliworks. He has spent the last 20 years elevating high-tech companies to market leader status and has proven track record to generate business opportunities, bring out innovative products, and build solid management teams.

Prior to joining Intelliworks, Ganesan served as president and CEO of TRADOS, Incorporated, the market leader for globalization management and productivity software. During his tenure, Ganesan established a clear vision and built a professional, high-performing customer-focused global organization. He also served in senior positions in GSE Systems, Inc., Deloitte & Touche and International Computers Limited. As EVP and chief financial officer, he led Advanced Communications Systems through a period of significant expansion, growing revenues from \$36m to \$220m in less than four years. He was instrumental in the company's IPO and follow-on offering, and responsible for completing and integrating five strategic acquisitions in 36 months.

Deeply involved in entrepreneurial and technology circles, Ganesan was recently nominated as Special Advisor to the Office of the Under Secretary of Commerce, International Trade Administration; is currently the Co-President of TiE, Washington D.C., and previously served on the board of the Northern Virginia Technology Council. He serves on the board of directors of Welocalize, Inc., Frederick, MD, and advisory board of Epiance, Inc., Sunnyvale, CA. Ganesan is also a Fellow for Executive Education at the Robert H. Smith School of Business, University of Maryland, College Park, where he engages groups in the areas of entrepreneurship and international management and technology.