

INVITATION

'Doing Business with Changzhou'

Seminar & Luncheon

Sponsored by
Changzhou Municipal Government

Friday 27th May, 2005

10:30am – 1:00pm

at Lakeview Ballroom

Sheraton Columbia Hotel

10207 Wincopin Circle, Columbia, Maryland 21044

You are cordially invited to attend this "Doing Business with Changzhou" seminar to meet with high-level executives and government officials from Changzhou interested in developing business relations with US counterparts.

KEYNOTE SPEAKER

Mr. Fan Yanqing, Party Secretary of the Changzhou Municipality

Formerly Mayor of Changzhou, Mr. Fan is now the most senior leader in Changzhou. An advocate of foreign investment, Mr. Fan's vision has developed Changzhou into a modern city.

AGENDA:

- 10:30 Registration
- 11:00 Welcome by Mr. Karl Aumann, Secretary of State, State of Maryland
- 11.10 Keynote by Mr. Fan Yanqing, Changzhou Municipal Party Secretary
- 11.20 Introduction to Changzhou's Industry & Investment Environment by the Changzhou Foreign Trade and Economic Cooperation Bureau
- 11.50 "Our Business in Changzhou" by Mr. Timothy E. Kartisek, Vice-President of Precision Products Group Inc.
- 12.00 Lunch

FACTSHEET

FACTS ABOUT CHANGZHOU

Changzhou, situated on the south of the Yangtze River in Jiangsu Province, Eastern China between the major cities of Shanghai and Nanjing is attracting increasing investment from Fortune 500 companies for hi-tech and manufacturing business. Major US companies such as Amphenol, Bridgestone, Caltex, GE, IVECO and Texas Instruments have established operations. They have been attracted by the investment infrastructure including good communications, competitive labour costs, low overheads and a skilled workforce. Pillar industries include automobiles and their components, power transformation and transmission and textiles/apparel. In 2004, the city attracted investments in 129 foreign projects worth more than \$2.2 billion (\$650 million realized), an 8% increase from 2003. For 2005, the city has plans to continue to expand and evolve their economic base, with 112 projects earmarked for investment opportunities. Projects include tourism, logistics (the city of Changzhou is also a port city), education, medical care and urban construction. To date, more than 3,700 foreign-funded enterprises have invested in Changzhou with a total contractual investment of USD 10 billion, among which more than 100 projects are over USD 10 million each.

MEMBERS OF VISITING DELEGATION

- Mr. Fan Yanqing, Party Secretary, Changzhou Municipal Government
- Mr. Zou Hongguo, Deputy Party Secretary, Changzhou Municipal Government
- Mr. Yang Pingping, Governor, Xinbei District of Changzhou Municipality
- Mr. Zhao Jianjun, Director, Changzhou Development & Reform Commission
- Mr. Wang Yongjian, Director, Changzhou Foreign Trade & Economic Cooperation Bureau
- Ms. Zhang Yaofang, Director, Changzhou Foreign Affairs Office
- Mr. Jiang Xinning, Bureau Chief, Changzhou National Taxation Bureau
- Mr. Wang Jiaze, Vice Director, Changzhou Economic & Trade Commission
- Mr. Gao Qing, Mayor, Liyang Municipal Government, Jiangsu Province
- Mr. Yan Guoqiang, Party Secretary, Qishuyan District Party Committee, Changzhou City
- Mr. Fan Shoubai Deputy Governor, Wujin Industrial Development Zone, Changzhou Municipal Government
- Mr. Dong Xian, Deputy Governor, Qishuyan Industrial Development Zone, Changzhou Municipal Government
- Mr. Zhou Wenguang, Vice President, Changzhou Foreign Investment Promotion Center
- Mr. Yu Lingen, Director, Foreign Investment Administration Office of Changzhou Industry & Commerce Administration Bureau
- Mr. Zhang Yushan, Director, Administrative Committee of Changzhou Qishuyan Economic Development Zone
- Mr. Zhu Yanning, Director, Foreign Trade & Economic Bureau of Changzhou National Hi-Tech District
- Mr. Shi Xuyong, Deputy Director, Wujin Industrial Development Zone, Changzhou Municipal Government
- Ms. Chen Shaohai, Vice Director, Liyang Foreign Trade & Economic Cooperation Bureau
- Ms. Wei Wei, Department Manager, Changzhou Foreign Investment Promotion Center
- Mr. Shen Lian, Division Chief, Entry-Exit Administration of Changzhou Foreign Affairs Office
- Mr. Cui Wenmin, President, Liyang Licheng Town Economic Industry Company
- Ms. Jiang Leiyang, Deputy Director, Europe & America Center of Changzhou National Hi-Tech District
- Mr. Wei Zhuo, Foreign Investment Division, Changzhou Foreign Trade & Economic Cooperation Bureau
- Mr. Zhang Yong, General Manager, Changzhou Chemical Research Institute Co., Ltd
- Mr. He Changyao, General Manager, Changzhou Huazhong Group Co., Ltd
- Mr. Pan Zhonglai, President, Changzhou American Audio Components Co., Ltd
- Mr. Wu Jianwei, CEO, Prince Garments Co., Ltd
- Mr. Zhang Yanqing, President, Shanghai Automobile Gear General Factory Liyang Co., Ltd
- Mr. Chen Zhen, General Manager, Changzhou Yunmei Optical Instrument Co., Ltd



REGISTRATION FORM

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To register, please fill out this form and fax or send an e-mail to Harriet Gaywood by 18th May, 2005.

Tel: (8621) 6279 8818 x 5623 Fax: (8621) 6279 7887

E-mail: hgaywood@webershandwick.com

- Yes, I will attend both the seminar and the luncheon
- Yes, I will attend the seminar only
- Yes, I will attend the luncheon only
- No, I can't attend

Name(s): _____

Organization: _____

Title: _____

Address: _____

Email: _____

Phone: _____ Fax: _____

I would like the delegation to be made aware of my business interests in Changzhou / China in advance of the Seminar. My business interests are as follows:
